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## K-12 EDUCATION

# Stewart, a Xerox Company helps High Point Regional High School regain control of their printing environment

### THE CHALLENGE

High Point Regional High School needed to better understand what their printing environment consisted of, and how much it was costing their district on an annual basis. Small, inefficient inkjet printers were in almost every classroom, costing the school thousands to maintain in supplies-related expense. The number of printers scattered throughout the school and understanding where the print volume was being driven to needed to be evaluated to determine their true cost breakdown.

### THE SOLUTIONS

- Stewart conducted the SBS360 Assessment to uncover the number of devices, mapped out where each device was, analyzed their usage patterns, and sifted through costs to identify an average annual spend
- Co-authored a networked, pod printing solution with the help of the IT Department to identify areas where printing stations could be set up.
- 75% of all inkjets were eliminated and repurposed a number of existing laser printers to more appropriate areas
- Refreshed part of the printer fleet with new laser jet workgroup printers that were placed in department offices to serve as printing pods
- All local and networked laser jets placed under our Managed Print Services Program



### THE BENEFITS

- Saved High Point Regional High School 20% overall in their operating expenses
- IT Department regained control of their printing fleet and spend on supplies
- Refreshed and repurposed efficient laser jet devices
- 27% asset reduction
- Partner Business Reviews allowing to revisit initiatives to further cut expenses and drive prints to more efficient devices
- Gained cost efficiency and budget certainty
- Increase in overall IT productivity as a result of the Managed Print Services provided by Stewart, including time savings for the on-site staff associated with ordering and maintenance

### ABOUT HIGH POINT REGIONAL HIGH SCHOOL

- Established in 1963
- Located in Sussex County, NJ
- Enrollment of approximately 1,000 students in grades 9-12
- Sending towns: Branchville, Frankford Township, Lafayette Township, Montague, Sussex, Wantage



Stewart, a Xerox Company is one of the Delaware Valley's largest and most respected business technology consultancy firms specializing in the field of digital technology. We provide insight, expertise and a consultative approach to simplify the way you use technology so that you can focus on what's most important: your business.

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