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## K-12 EDUCATION

# Stewart, a Xerox Company Helps Morris Hills Regional District Reduce their Printer Operating Costs by 30%

### THE CHALLENGE

Morris Hills Regional School District spent \$80,000 on printer toner/ink even after numerous initiatives to make documents electronic. They were unsure of how many printers were being utilized, who their top users were, why users were printing in color and how much. As their fleet aged, their capital costs increased to cover the expense of replacing printers as they broke.

Morris Hills Regional School District needed a complete strategy that would reduce costs without changing district culture.

### THE SOLUTIONS

- The SBS360° Assessment was completed—all assets were uncovered by make, model, volume, locations, departments, users and workflows were also identified
- Redundant laser jet printers were repurposed and inkjet printers were eliminated
- All local and networked printers were placed on our Managed Print Services Plan
- Rule-based software was implemented to track copies and prints by staff and to directly print to specific devices

### THE BENEFITS

- Morris Hills Regional District saved over \$20,000 annually which was reallocated towards urgent projects
- The elimination of PO's reduced cost and manual processes for school administrators
- Their IT staff was able to focus on key initiatives and productivity was increased due to fast toner delivery
- Print is monitored for continual improvements without district culture changes



### ABOUT MORRIS HILLS REGIONAL DISTRICT

Morris Hills Regional District educates over 2,700 students in grades nine through twelve from Denville, Rockaway Borough, Rockaway Township and Wharton, including out-of-district students through the New Jersey School Choice Program.

They were recently rated 'A High Performing District' by the Department of Education in all five categories: Instruction and Program, District Operations, Fiscal Management, Governance and Personnel. They also rank in the top 6% of schools in the country.



Stewart, a Xerox Company is one of the Delaware Valley's largest and most respected business technology consultancy firms specializing in the field of digital technology. We provide insight, expertise and a consultative approach to simplify the way you use technology so that you can focus on what's most important: your business.

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